

Auctioneers Association of North Carolina

June 15-16, 2018

Embassy Suites, Cary, NC

Friday, June 15, 2018

10:00 AM	AANC Board Meeting
Noon	Lunch on Your Own
Noon - 6:00 PM	Registration
12:00 Noon – 1:00 PM	Committee Meetings
1:00 PM	Opening Session
1:10 PM - 2:00 PM	Security for Auctions, James Wilson & Christopher Thompson (2 CEUs)
2:00 PM - 2:10 PM	Break – Pre-function Area
2:10 PM - 3:00 PM	Security for Auctions, James Wilson & Christopher Thompson - Continued
3:00 PM - 3:10 PM	Break – Pre-function Area
3:10 PM - 4:00 PM	Auctions and the Law, David Whitley (2 CEUs)
4:00 PM - 4:10 PM	Break – Pre-function Area
4:10 PM - 5:00 PM	Auctions and the Law, David Whitley - Continued
6:00 PM	Dinner

Saturday, June 16, 2018

8:30 AM – 9:30 AM	Business Meeting
9:30 AM – 11:30 AM	What to do After the Phone Rings, Rick Lashmit (2 CEUs)
9:30 AM – 10:30 AM	Contract Auctioneer, Dustin Rogers (1 CEU)
10:30 AM – 10:45 AM	Break – Pre-function Area
10:45 AM – 11:45 AM	How to Still Make Money with Small Estate Auctions, David Whitley (2 CEUs)
11:45 AM - 1:00 PM	Lunch on Your Own
1:00 PM - 1:50 PM	How to Still Make Money with Small Estate Auctions, David Whitley - Continued
1:50 PM - 2:00 PM	Break – Pre-function Area
2:00 PM - 2:50 PM	The World of Real Estate, George bell (2 CEUs)
2:50 PM – 3:00 PM	Break
3:00 PM – 3:50 PM	The World of Real Estate, George Bell - Continued
4:00 PM – 5:00 PM	Round Table Discussion
6:00 PM	Dinner, Fun Auction, Rookie Bid Calling

CE courses are funded by the NC Auctioneer Licensing Board.