

Auctioneers Association of North Carolina

June 16-17, 2017

Embassy Suites, Cary, NC

Friday, June 16, 2017

10:00 AM	AANC Board Meeting
Noon	Lunch On Your Own
Noon	Registration
1:00 PM	Opening Session
1:10 PM - 2:00 PM	Employee/Independent Contractor, Buck Lattimore (2 CEUs)
2:00 PM - 2:10 PM	Break – Pre-function Area
2:10 PM - 3:00 PM	Employee/Independent Contractor, Buck Lattimore, Continued
3:00 PM - 3:10 PM	Break – Pre-function Area
3:10 PM - 4:00 PM	Key to a Successful Real Estate Auction, Tim Mast (2 CEUs)
4:00 PM - 4:10 PM	Break – Pre-function Area
4:10 PM - 5:00 PM	Key to a Successful Real Estate Auction, Tim Mast, Continued
6:30 PM	Dinner

Saturday, June 17, 2017

8:30 AM – 9:30 AM	Business Meeting
9:30 AM – 11:30 AM	What to do After the Phone Rings, Rick Lashmit (2 CEUs)
9:30 AM – 10:30 AM	Professional Ethics: Stupid Has Consequences--Jeffrey MacDonald and Me, Jim Blackburn (2 CEUs)
10:30 AM – 10:45 AM	Break – Pre-function Area
10:45 AM – 11:45 AM	Professional Ethics, Jim Blackburn, Continued
11:45 AM - 1:00 PM	Lunch On Your Own
1:00 PM - 1:50 PM	Photography, David Kuhn (2 CEUs)
1:50 PM - 2:00 PM	Break – Pre-function Area
2:00 PM - 2:50 PM	Photography, David Kuhn, Continued
3:00 PM – 5:00 PM	Round Table Discussion
6:00 PM	Dinner, Fun Auction, Rookie Bid Calling

AUXILIARY SCHEDULE: SATURDAY – JUNE 17, 2017

8:00 AM	Auxiliary Board Meeting - Location to be determined
11:00 AM	Auxiliary Membership Meeting and Lunch - Location to be determined

CE courses are funded by the NC Auctioneer Licensing Board.