

AUCTIONEERS ASSOCIATION OF NORTH CAROLINA

2019 WINTER CONVENTION

JANUARY 18-19 | EMBASSY SUITES | GREENSBORO
204 CENTREPORT DRIVE, GREENSBORO, NC 27409 | 336-668-4535

FRIDAY, JANUARY 18, 2019

12:00-12:45	Committee Meetings
12:45 PM	Welcome
1:00 PM-2:00 PM	Are Your Contracts Sufficient - Allen Todd (1 CEU)
2:00 PM – 2:15 PM	Break
2:15 PM –4:15 PM	Selling and the Auctioneer – Buck Lattimore (2CEUs)
4:15 PM - 5:15 PM	Humor and the Auctioneer - Chris Brown (1 CEU)
6:00 PM-7:00 PM	Dinner
7:00 PM	Grand Champion Contest and Fun Auction

SATURDAY, JANUARY 19, 2019

6:30 AM-8:00 AM	Breakfast Available From Embassy Suites for Hotel Guests
8:00 AM	National Anthem – John Loy, Jr.
8:00 AM-8:30 AM	NCALB Updates
8:30 AM-9:15 AM	Agenda Review/Business Meeting and Election of Officers
9:15 AM-9:30 AM	Break
9:30 AM-11:30 AM	Getting Started in the Auction Business - Rick Lashmit (2 CEUs)
9:30 AM-10:30 AM	Contract Auctioneers – Dustin Rogers (1 CEU)
10:30 AM-10:45 AM	Break
10:45 AM-11:45 AM	Slaying the Social Media Beast - Dominique Burleson (2 CEUs)
11:45 AM - 1:00 PM	Lunch on Your Own
1:00 PM - 2:00 PM	Slaying the Social Media Bes (continued)
2:00 PM – 3:00 PM	Round Table Discussion
3:00 PM – 3:15 PM	Break
3:15 PM - 5:15 PM	Getting One More Bid - Matthew and Michael Parker (2 CEUs)
6:00 PM	Banquet/Awards/Installation of Officers

CE courses are funded by the NC Auctioneer Licensing Board.

AANC AUXILIARY SCHEDULE FOR SATURDAY, JANUARY 19, 2018

8:00 AM-9:00 AM	Board of Directors Meeting/Breakfast	Lisa York
11:00 AM-2:00 PM	Business Meeting/Luncheon/Fun Auction @ Moose Café	Lisa York